



WHITE PAPER^{1.0}

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VARC

Human Value Exchange Service Platform

Blockchain 3.0 Service For the Sharing Economy



www.varc.io

Contents

0. Disclaimer	03
1. Introduction	04
1-1. Overview	04
1-2. VARC: Background	05
1-3. Market Analysis	06
2. VARC Platform and Technology	14
2.1 What Is VARC?	14
2.2 VARC Blockchain business Solution	15
2.3 What Makes VARC Unique?	17
3. VARC Revolution on the Market	19
4. Development and Marketing Strategies	28
5. Token Composition and Circulation	30
6. About the Team	32
7. Core Original Technologies	33
8. Roadmap	34



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1.1 Overview

Uber has emerged as the world's largest car sharing company. Airbnb is the leading brand name that comes to our minds when we think of home sharing. Junggonara is still the most popular website where the largest volume of secondhand goods is traded in South Korea. These are the three most common examples of the sharing economy we Koreans think of when we need such services.

Yet we must ask: Are these services really the ideal manifestations of the sharing economy? Sharing economy platforms like Uber and Airbnb have transformed the world with their innovative attempts and business models. There are, nevertheless, a number of limitations on these brand-name platforms to serve as true examples of the sharing economy. First, both Uber and Airbnb are centralized online-to-off-line businesses that charge exorbitant service charges on all transactions, 20 to 30 percent of the prices.

VARC is a blockchain technology that enables parties to transaction to engage in free and reliable transactions without relying so much on third-party intermediaries. As the intermediary does not charge exorbitant fees, parties become able to offer their products and services at even more affordable prices. This pricing advantage allows VARC to compete effectively against platforms that have already begun to dominate the market.

Because the platform also uses a cryptocurrency to put a value even on things that the conventional currencies have failed to measure, it is capable of encouraging and rewarding an almost infinite range of activities through which participants contribute to the sharing economy.

Uber is no longer in operation in some of the major cities in the world, such as London and Vancouver. Tokyo and other metropolises have also banned Airbnb. VARC may not be able to change the law overnight, but it can give rise to services that lawmakers cannot prohibit. Uber drivers and Airbnb hosts have contributed immensely to the rise of those companies into internationally renowned giants, but gained nothing when these companies first went public and generated billions of dollars in stock value and profits. We at VARC believe that early participants must be rewarded appropriately for the role they have played in extending networks.

Over two billion people around the world are left alienated from centralized online-to-off-line platforms of the sharing economy like Uber and Airbnb because they do not have credit cards or bank accounts necessary to use such services. The proliferation of affordable Android-based smartphones, however, will enable these people to access new platforms and marketplaces that are run on the basis of cryptocurrencies and blockchain technologies.

Just as the introduction of mobile phones has revolutionized communications that formerly relied on landlines, the technology behind VARC is capable of transforming the banking system. This marketplace for the digital sharing economy, which will be the first of its kind that billions of people around the world will use, will be a peer-to-peer structure based on the VARC platform.

At VARC, we apply blockchain to a wide range of sharing economy services to establish a reward system satisfactory to both buyers and sellers and to introduce a more transparent and reliable service platform than those that came before it. Our aspiration, in other words, is to establish a decentralized platform of sharing economy services using blockchain. With the emergence of VARC, sharing economy platforms will need to ask themselves the following questions: Do these platforms promote an economy of sharing and cooperation, and not that of monopoly and competition?

Do these platforms support peer-to-peer transactions without exploitative intermediaries' involvement?
Do these platforms generate new values by facilitating the sharing and use of fallow resources?

The flood of meaningless information on social media—what our friends ate for dinner last night, which new hip places they have been to, pictures of unknown cute puppies yawning, and generic landscapes of famous tour destinations around the world—has begun to tire us out. Now is the time we begin to put social media to good use, using it to generate values that we and others can enjoy.

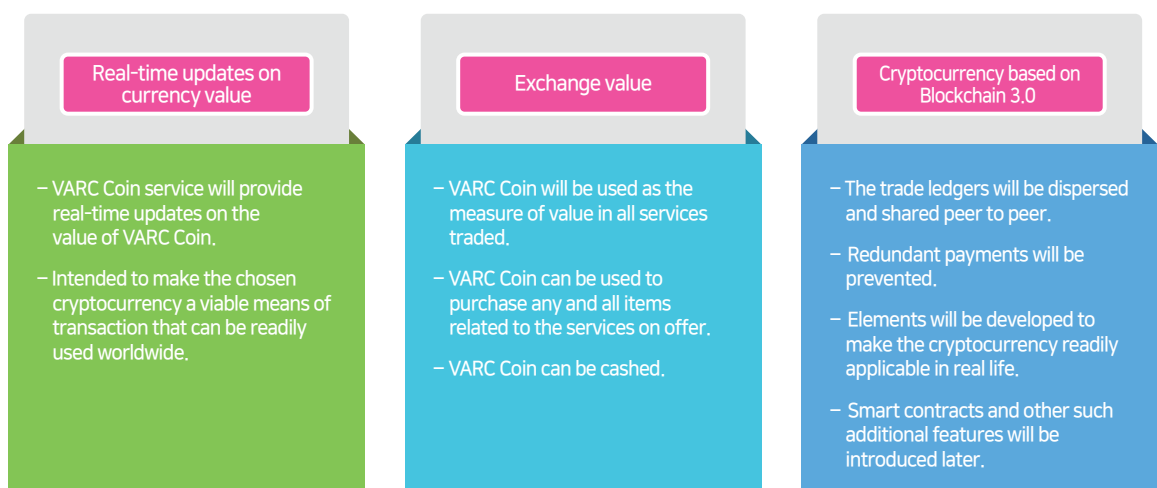
That is the kind of change VARC is trying to usher in.

1.2 VARC: Background

The idea and process at the heart of VARC emerged through a laborious and extensive research project. Our mission was to find and devise a sharing economy platform upon which humans can engage in transactions on almost anything freely and equally. There were, however, three major problems we faced: that is, to find out how to ensure the validity, effectiveness and reliability of transactions taking place on that platform.

Through years of research and development, we have finally discovered upon blockchain as holding the key to solving these three problems.

We expect blockchain to enable us to embrace, with greater confidence, the powerful waves of the new industrial revolution.



Human Value Exchange Service Platform

1.3 Market Analysis

• Online and off-line secondhand market

"Secondhand Market Grows to KRW 20 Trillion amid Recession" (February 2019, The Chosun Ilbo)

Chronic recession has led the secondhand goods market in Korea to multiply by fivefold in value in just a decade.

Lee, 43, working and living in Seoul, sold a number of unused or underused goods from his household over the past year, including a math workbook that has been solved and corrected on some pages, other work books for schoolchildren, a rug he could not use due to allergies, and Lego blocks his kids no longer use.

He has managed to earn a handsome KRW 1,300,000 from selling these goods in the past year, roughly KRW 100,000 a month on average. "My wage remained unchanged last year," said Lee "so selling these goods my family no longer needed gave us some room to breathe."

With low economic growth and recession becoming norms in the Korean society, the secondhand economy has been expanding at an astonishing speed.

The distribution industry estimates the secondhand market in Korea to be KRW 20 trillion in value, not counting used cars. The market is almost as big as the convenience store market. It has multiplied fivefold since 2008. Some worry that the explosive growth of the secondhand market could fuel the recession to last permanently in Korea, as in Japan, and adversely affect the prospects for Korean economic growth.

Rise of the intermediary services for secondhand transactions

The public offering of Mercari in Japan suggests the pace at which the secondhand market is expanding in Japan. Since starting out as a small online

flea market in 2013, Mercari has grown into a market giant estimated to be worth KRW 5 trillion in market capitalization today, on a par with Lotte Shopping (KRW 5.0778 trillion), the largest distribution company in Korea.

With over 10 million users flocking to Mercari's website monthly, the company now accounts for 60 percent of all secondhand goods traded in Japan. Users take photographs of the goods they want to sell, and post them along with prices and simple descriptions. Kim Ki-ju, head of KPI Fund in Korea, explained :

"The growth of the secondhand market is an outcome of the confluence of factors, such as the advancement of information technology, the popularity of smartphones, and the rising number of single-person households."

1.3 Market Analysis

Financial institutions and venture capital companies are increasing their investment in businesses providing secondhand transaction services. Junggonara, the largest online secondhand market in Korea with 18 million members, received KRW 5 billion in investment from JB Woori Capital and Kium Securities on January 21.

Including the investments it received earlier from other investors, Junggonara has attracted KRW 13 billion in investment thus far.

Lee Seung-woo, head of the company, explained :

"The secondhand market tends to grow when families struggle due to recessions.

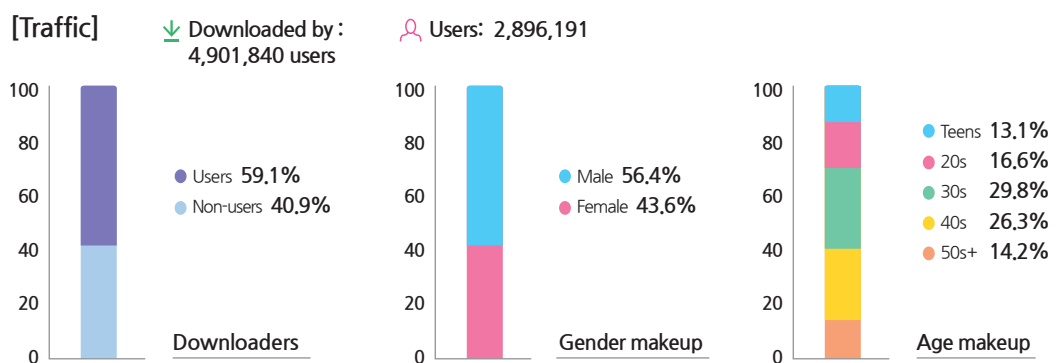
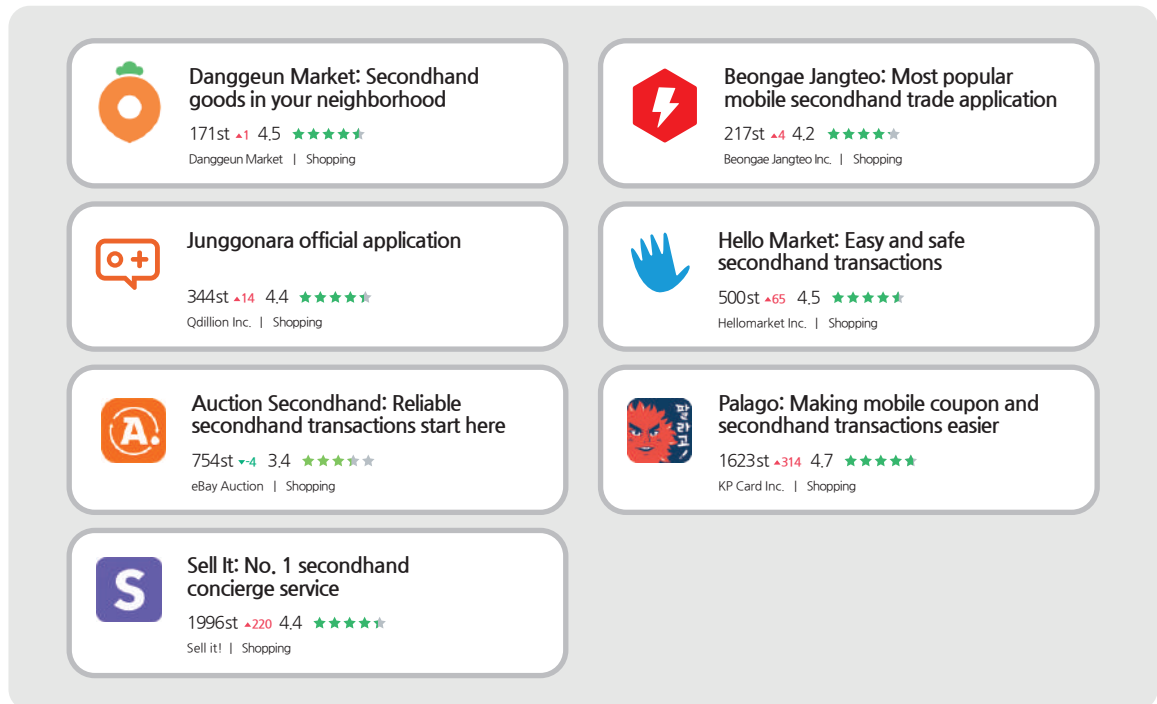
The secondhand market in Korea grew noticeably in the wake of the global financial crisis in 2008, and has taken an even greater leap in the last two years. "Jeon Yeong-su, a professor at Hanyang University, also commented : "Like the satori generation in Japan who were born during the country's protracted recession, young Koreans in their 20s and 30s are also not so much interested in possessions. This means that the Korean secondhand market will likely grow further."



1.3 Market Analysis

Online Platforms for Secondhand Transactions

- In descending order of popularity: Danggeun Market (171st); Beongae Jangteo (217th); Junggonara (344th); Hello Market (500th); Auction Secondhand (754th); Palago (1623rd); Sell It (1996th).



2.1 What Is VARC?

VARC is a blockchain-based platform that facilitates the exchange of values between participants.

This online and mobile platform enables all users to exchange something of value with one another, including goods, services, information, content, and rental equipment. VARC envisions a world in which everyone can engage in communication and exchange freely and equally by trading a wide diversity of things essential to human life.

ARC embodies the following principles.

First, all interactions taking place on VARC must be based upon economic values.

Second, all human beings are capable of creating values that can be exchanged.

Third, all human beings should be allowed to trade, freely and equally, different types of economic values according to their needs.

Fourth, communication for the exchange of such values should be efficient and easy.

Fifth, commercial exchange is the first step toward realizing the more abstract values of human life, including love and friendship, sharing, charity, and self-actualization.

Sixth, all activities and phenomena that take place on VARC must be interesting and engaging.

VARC is to serve as a channel via which a broad array of values are exchanged, people are brought out of their isolated beings to engage with one another, and limited resources are efficiently recycled toward bettering the community and the natural environment.



2.2 VARC Blockchain business Solution

The VARC chain of our design, based upon the Tendermint-Cosmos blockchain technology, has the following characteristics and features.

- Fast consensus

VARC will be capable of processing 2,000 transactions per second at first, and will raise its capacity to 10,000 transactions per second over time, to facilitate transaction and commerce on the platform.

- Smart Contract

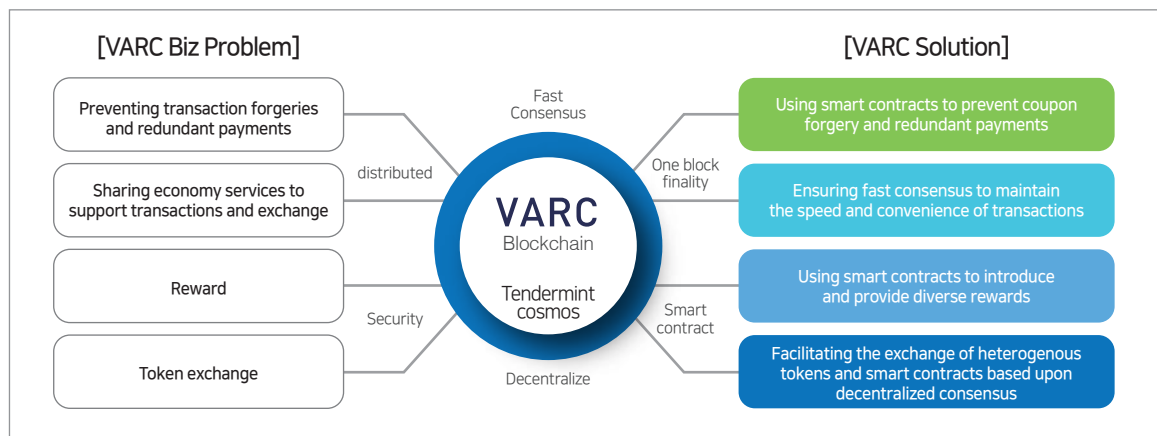
VARC will support the smart contracts and Ethereum conversions of e-commerce businesses, and will be designed so that other smart contracts and dispersion applications can be converted into the VARC Chain without changing the coding.

- Safe

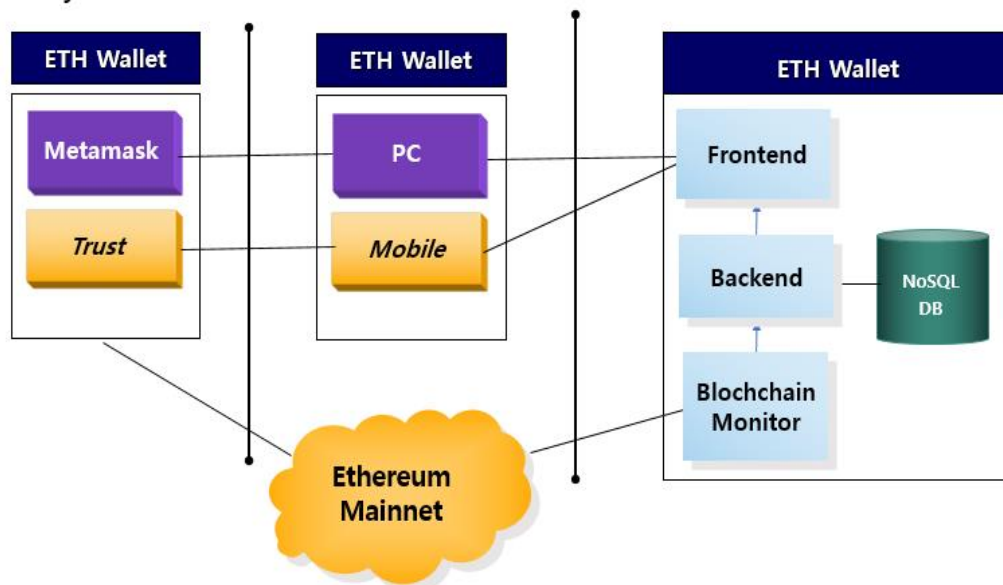
The security of intangible securities and liquid assets is as important as fast consensus to effective transactions on electronic platforms. VARC will apply an anomaly detection technology to detect and prevent signs of anomaly in advance.

- Low Fee

VARC will charge only minimum fees necessary to promote businesses' participation in the VARC ecosystem and help them protect their profits.



VARC System Architecture



PC users will utilize Metamask and trust wallet for mobile users to verify Ethereum wallet.

VARC Token is viable for private Ethereum wallet for the convenience of holders.

VARC PG Service

Frontend: It has a general shopping mall functions and supports a communication with Ethereum wallets along with payment system.

- Frontend will be realized by using web-service for a PC and Native App or Hybrid App for a mobile.

Backend: It processes a payment of users basing on their transactions that has been processed in Blockchain and data stored in database.

- Backend is formed in the shape of NodeJS/Express server and it communicates with Frontend with RESTful API.

- Servers mentions above will be realized by utilizing ElasticBeanstalk in AWS and apply Loadbalancing to flexibly handle with the number of users or the amount of information process of a server.

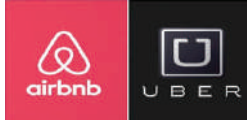


Blockchain Monitor: it monitors if the transaction that has been processed in the mainnet has been certified and stored in a block. It searches the transaction that has been used to process the payment and transfer it to backend server.

NoSQL DB: The transaction information is stored in NoSQL DB and it currently uses MongoDB.

- MongoDB will be realized by the form of providing the real-time backup using the clustering and Sharding and it switches to secondary database automatically when Master DB fails to function.




- DB will save the contents of payment, the TxID of VARC token, and the search result of users and when the tremendous amount of data is collected from a server, it can analyze the big data to use it as the evidentiary information for preferences and suggestions.

2.3 What Makes VARC Unique?

Topic	VARC Coin	Other Systems
Sharing economy	<ol style="list-style-type: none"> 1. Peer-to-peer payment system 2. A purely distributed system for sharing economy 3. Respects and encourages users to generate and exchange new and diverse values 4. Promotes an economy of sharing and cooperation and not of monopoly and competition 	<ol style="list-style-type: none"> 1. Centralized online-to-off-line services 2. Expensive corporate service charge rates 3. Examples: Airbnb, Uber 
Social media	<ol style="list-style-type: none"> 1. Encourages posting of humanist and community-oriented economic content 2. A N:N transaction matching system 3. Establishes KS relations based on economic exchange 4. Fosters entertainment and social functions 	<ol style="list-style-type: none"> 1. Privacy-oriented content 2. Popular content types: Food and restaurant reviews, cooking, pets, tourism, hobbies, etc. 3. Examples: Facebook, Twitter, Instagram 
Blockchain	<ol style="list-style-type: none"> 1. An innovative tool for realizing ideals of sharing economy 2. Ensures trust in system 3. Ensures validity of platform and algorithms 4. Fosters spontaneous mutual trust along peer-to-peer networks 5. Ensures validity, reliability and effectiveness of criteria for value transaction 	<ol style="list-style-type: none"> 1. Coin-based trading systems 2. Encourages speculation and increases risks of investment. 3. Examples: Ethereum, Bitcoin, EOS 



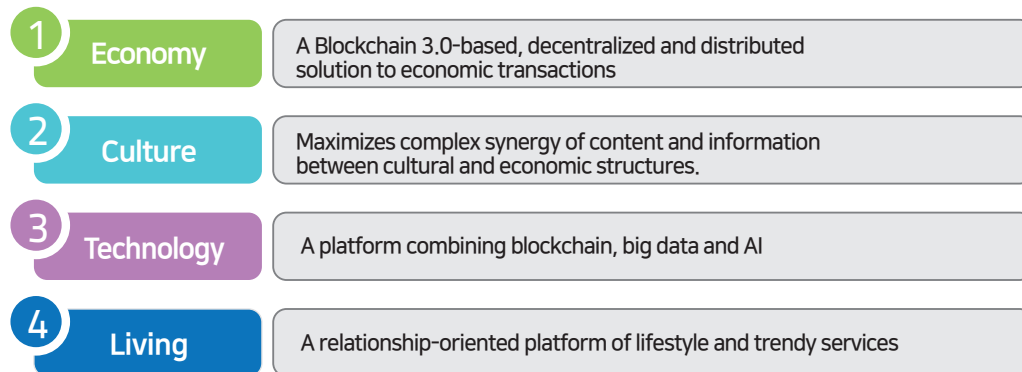
2.3 What Makes VARC Unique?

Topic	VARC Coin	Other Systems
Global marketplace	<ol style="list-style-type: none"> 1. An unprecedented relationship-oriented marketplace 2. Peer-to-peer payment system 3. Supports diverse forms of transactions, including sales, bartering, auctions, etc. 	<ol style="list-style-type: none"> 1. Corporate models of profitmaking based on charging services fees on transactions. 2. Examples: Alibaba, eBay 
Big data	<ol style="list-style-type: none"> 1. Capable of analyzing large quantities of data with speed and precision 2. Provides useful and practical marketing information based on informal data analysis 3. Effective protection of privacy 	<ol style="list-style-type: none"> 1. Controversies over lack of security in privacy protection 2. Examples: Google, Apple, Microsoft 
Artificial intelligence (AI)	<ol style="list-style-type: none"> 1. System interface designed with UX in mind 2. Smart push alarms 3. Big data-based convergence content 4. Features to maximize convenience of transaction and negotiation (Chatbot, etc.) 	<ol style="list-style-type: none"> 1. Device- and service-centered (speaker, medicine, etc.) 2. Examples: IBM, Amazon, Apple, Facebook 
Core technologies	<ol style="list-style-type: none"> 1. N:N transaction-based automatic matching system: Maximizes the success rate of transactions even with a small number of participants, thus enabling businesses to save, substantially, on the early-phase marketing cost and maximize profits. 2. Blockchain 3.0-based peer-to-peer payment system 3. Convergence of big data and AI to support automatic matching engine and smart push alarms 4. Renegotiations supported by transaction tracing histories 5. Uploading posts made easier with a single click and lifestyle interests uploaded all at once systematically 6. A real size solution enabling buyers to view goods in actual sizes beyond what the display on their devices offer: intended to maximize the reliability of transactions and minimize customer complaints and returns. 	



3. VARC Revolution on the Market

3.1 Background and Effects



• What VARC Coin Supports



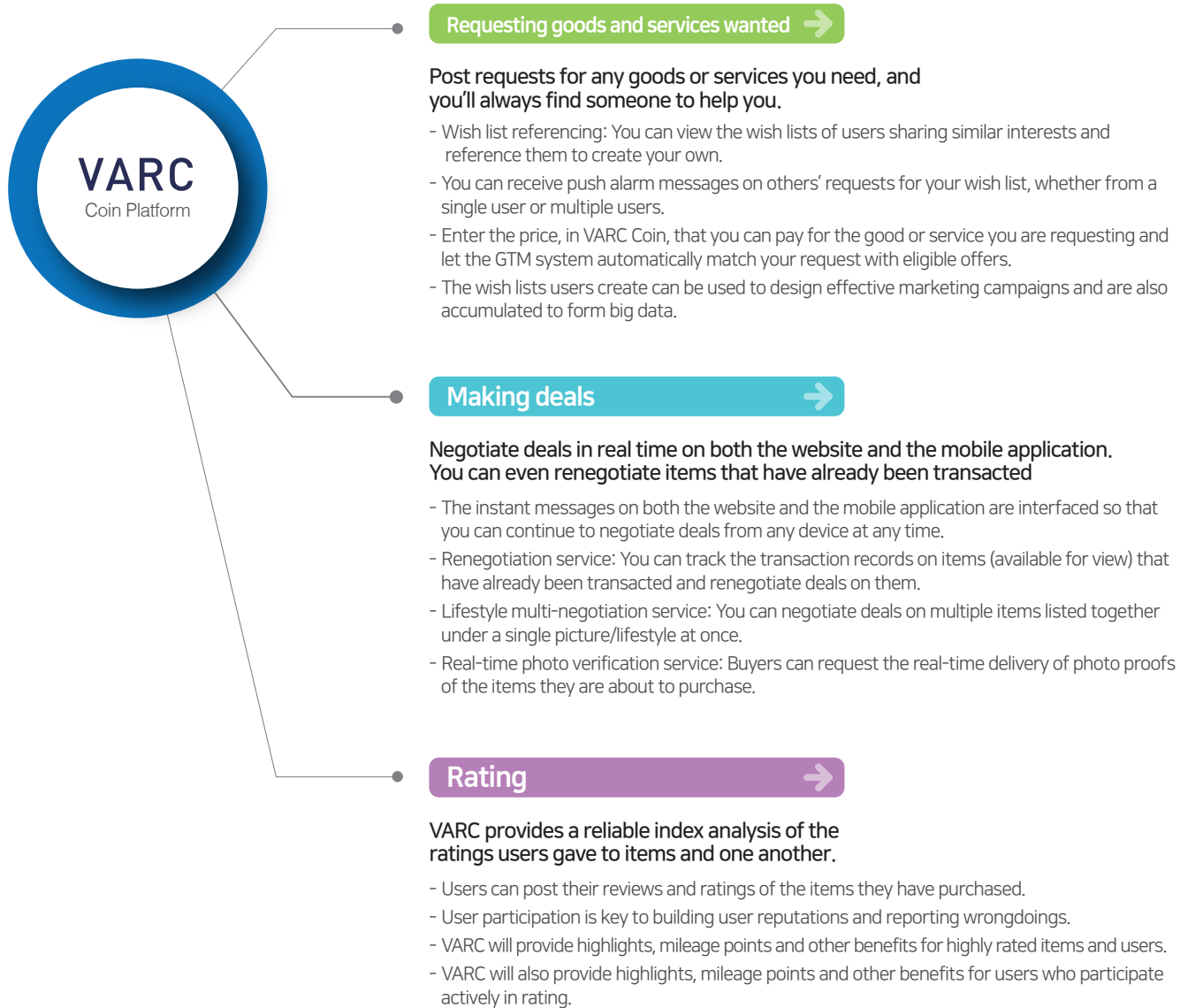
Human Value Exchange Service Platform

3. VARC Revolution on the Market



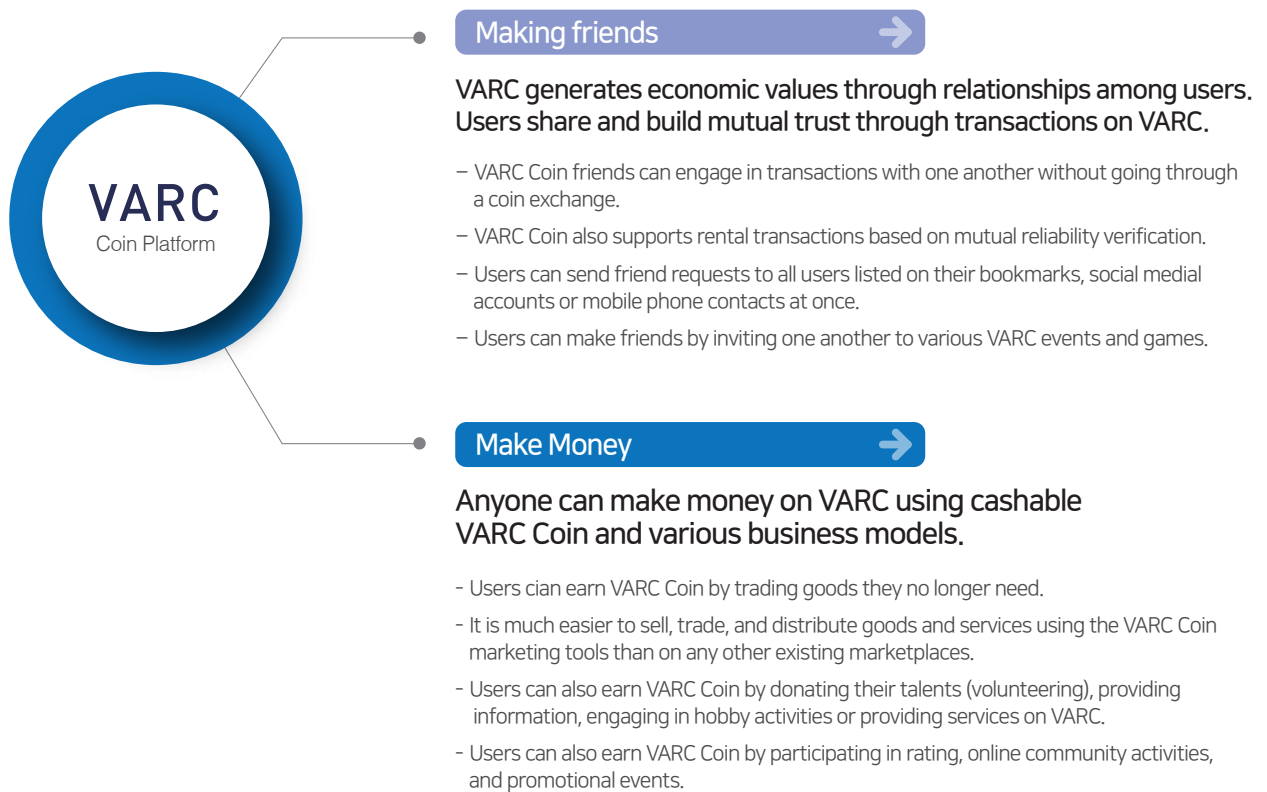
Human Value Exchange Service Platform

3. VARC Revolution on the Market



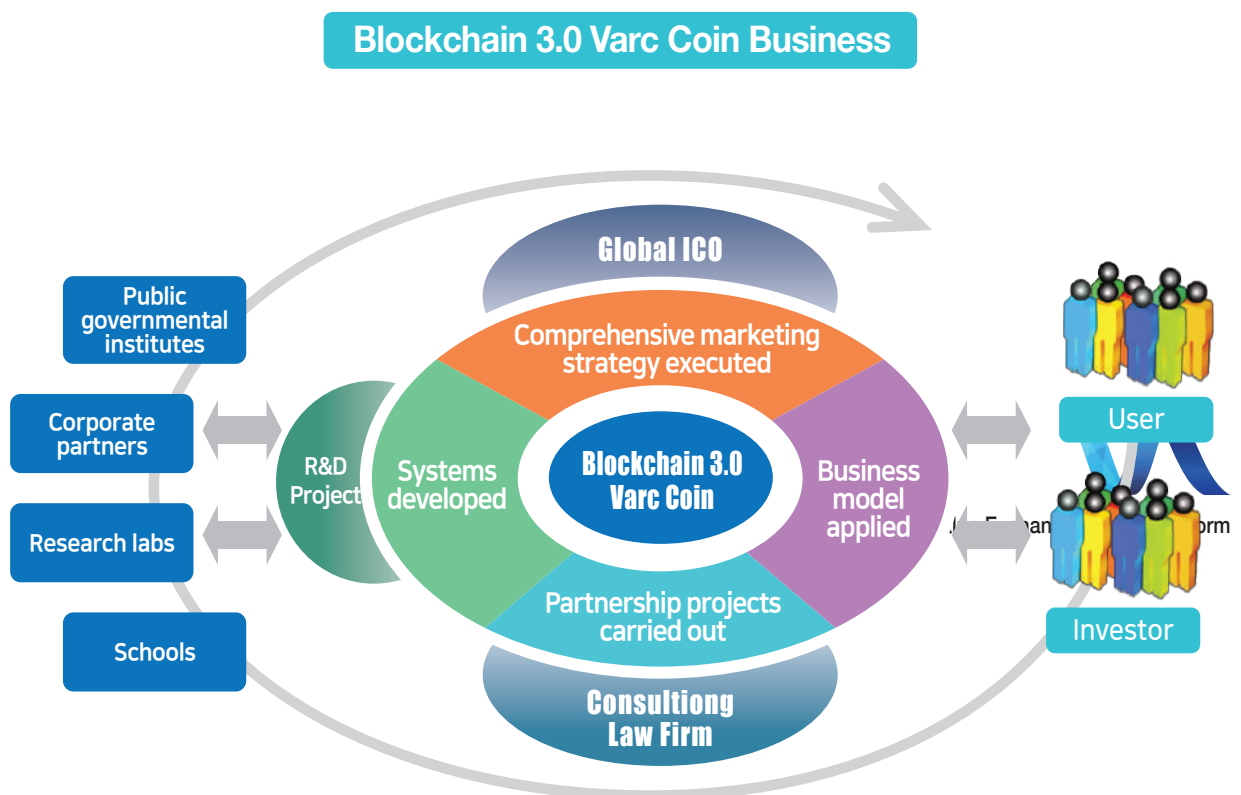
Human Value Exchange Service Platform

3. VARC Revolution on the Market



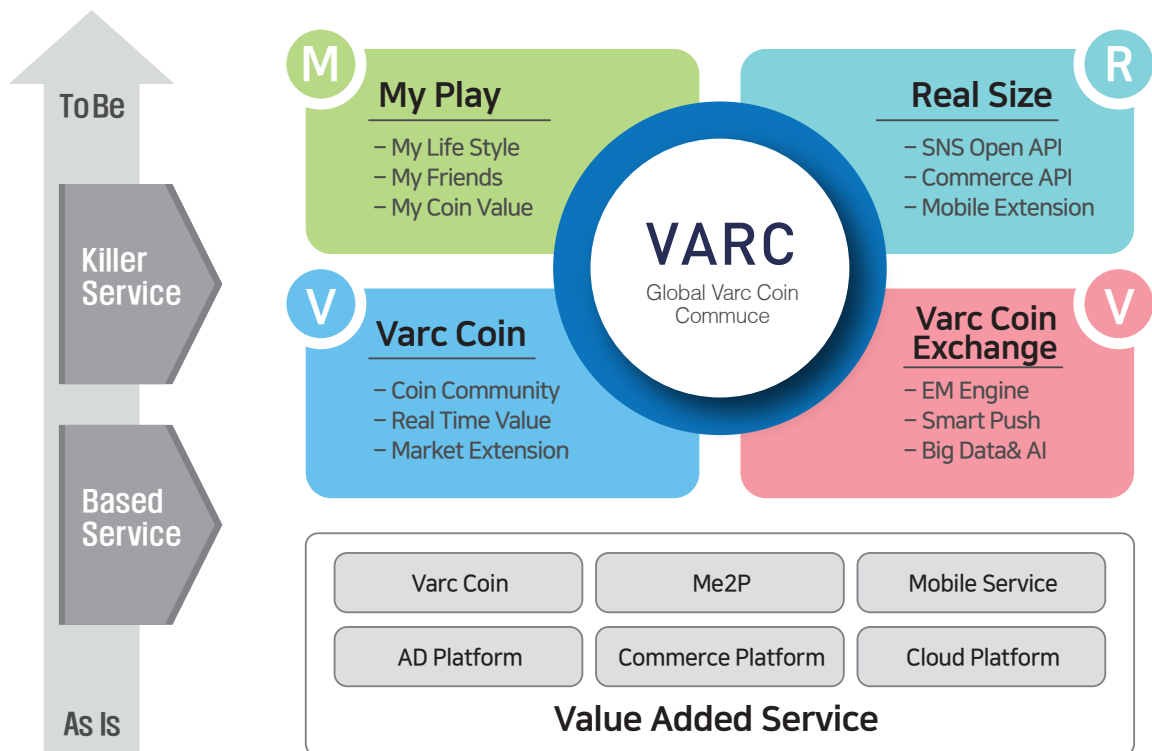
3. VARC Revolution on the Market

3.2 VARC Business Model: A SWOT Analysis



3. VARC Revolution on the Market

3.3 VARC Service Platform and Flow



3. VARC Revolution on the Market

3.3 VARC Service Platform and Flow

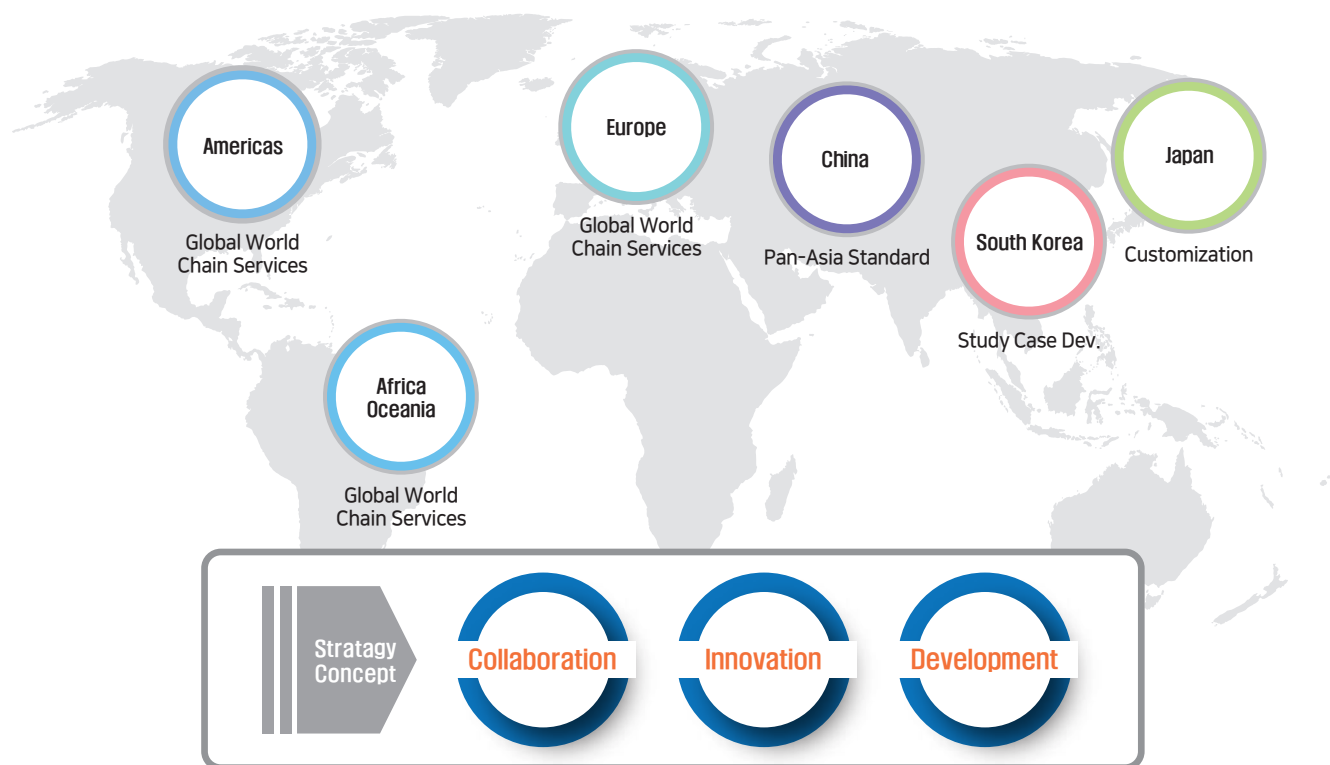
Service Flow			
Offer to Give(Sell)	Offer to Take(Buy)	Exchanger Directory	
		Giver(Seller)	Taker(Buyer)
<ul style="list-style-type: none"> - "Give My Item" - VARC Coin givers/sellers can post the items they wish to give/sell. - eCatalog - Synchronized with a mobile application - Smart push alarms - Premium (paid) services available 	<ul style="list-style-type: none"> - Wish lists - VARC Coin takers / buyers can post their requests for items they want to take/buy. - eCatalog - Synchronized with a mobile application - Smart push alarms - Premium (paid) services available 	<ul style="list-style-type: none"> - Can upload their information and view others' information - Can search and browse matching offers 	<ul style="list-style-type: none"> - Can upload their information and view others' information - Can search and browse matching offers
		VARC Coin > Real currency: used in actual transactions. > Transaction information is distributed and shared to support a comprehensive range of economic exchanges. > Premium services: > Paid services provided by businesses > Online store/website development > Viral marketing and related support on social media > Creative commons license management > Auctions > Benefits provided upon posting offers to give/take (sell/buy), such as: . "Hot" or "New" icons; . Visible as "Special Offers" for the first week following posting	
		Offer Search (EME) <ul style="list-style-type: none"> - Exchange Matching Engine - Allows users to browse all the services provided on VARC - Allows users to search and browse the Offer to Give/Take (Sell/Buy) Directories - Sorts search results by category, time, content/ product type or image. 	



3. VARC Revolution on the Market

3.4 VARC Vision

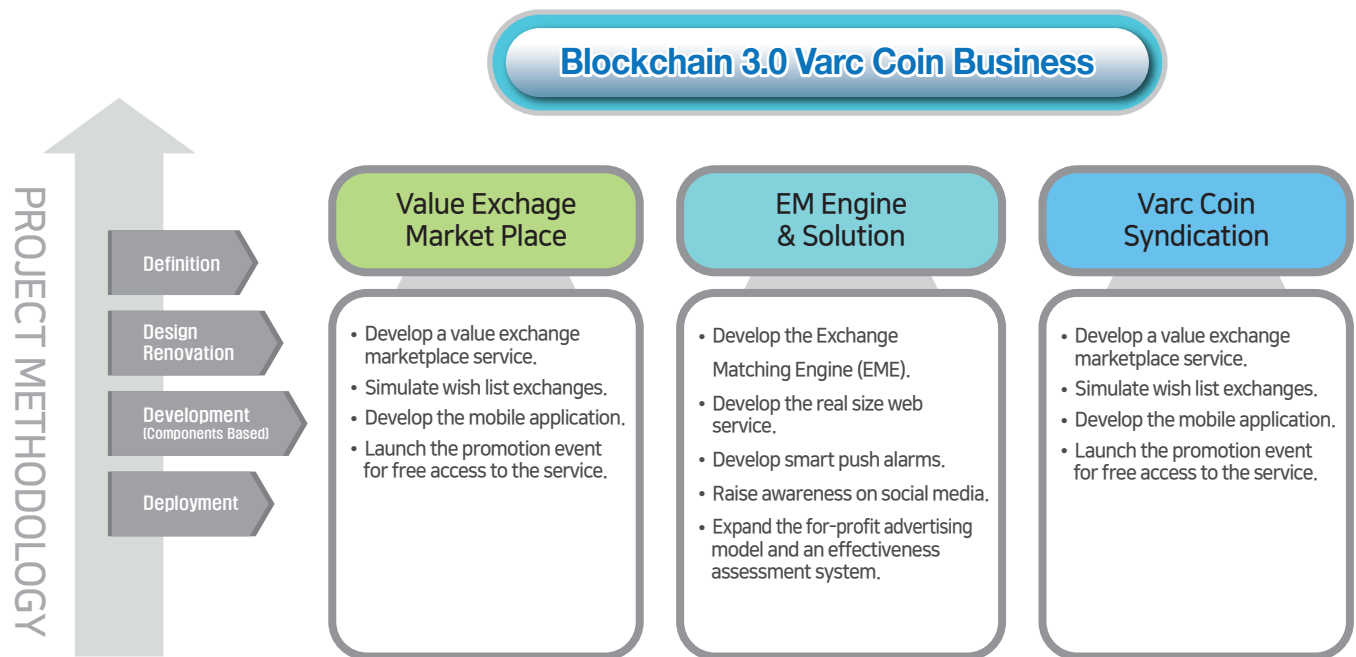
Varc Coin Service Global Market



Human Value Exchange Service Platform

4. Development and Marketing Strategies

4.1 Development Strategy



4. Development and Marketing Strategies

4.1 Development Strategy

Phase	Phase 1 (to be launched in September 2019)	Phase 2 (to be launched in December 2019)
Objective	Introduce distinct services and enhance competitiveness by developing the EME.	Introduce new services and business models by syndicating and integrating messages on VARC Coin and activating an open API.
Target	General users, private sale and presale investors, etc.	Same targets as Phase 1, manufacturing/distribution businesses (wholesale and retail), and public sale targets
Scope of development	A web-based value exchange marketplace	Relea Coin Hard Fork, solution syndication
	Smart push alarms for the mobile application	Search engine
	Automatic wish list matching system	User transaction big data analysis system
	Social media communities to build content reputations	AI matching system and VARC Coin transaction analysis system
	Communication tool for negotiating deals	Open API platform for development, support and operation
Distinct features	1:1, 1:N and N:N (multidimensional) wish list matching	4G VARC Coin (for real-time valuation and payment on website)
	Smart push (to inform users of optimal transaction opportunities)	Open API support to encourage developers' participation
	Wish list editing tool (for easy uploading of offer to give/take lists)	Cutting-edge and integrated solutions (big data, AI, etc.)
	Real size solution	Freedom to introduce and extend social content networks
	Improved traffic speed and less storage required thanks to original image-free technology	To introduce a comprehensive system that integrates values of cryptocurrencies in the future
Testing strategy	Website/application performance tests, server stress tests, scenario tests (to identify risks), user tests (closed/open)	
Operation strategy	White papers, operation manuals, system operation training, advertising support, maintenance support, event support	



4. Development and Marketing Strategies

4.2 Marketing Strategy

Type	Content		Starting date	Remarks
Viral marketing	Blogs/online communities	Naver, Daum, and other search engines	August	Targeting power bloggers
	Social media	Facebook, Twitter, Instagram, and Telegram	August	Targeting blockchain communities
	E-mail marketing	Naver, Daum and Gmail	August	List databases
Kakao channel marketing	Kakao Channel	Developing a promotion channel	August	Kakao Story
	Kakao Biz	Kakao Business Support System	August	Kakao Bank/Pay
Google remarketing	To attract returning visitors and customers		August	Along with keyword ads
Global marketing	Tencent WeChat, Naver Line, Google Play, Appstore		August	WeChat channel
Other strategic marketing campaigns	Marketing aimed at Junggonara, Beongae Jangteo and Dangeun Market members		August	Advertisement partnerships
	Marketing in partnership with distribution companies		August	Closed online stores
	OK Cashbag, Point Mall and other online pay systems		August	Zeropay

Blockchain 3.0 Varc Coin Business



- Market research
- Feasibility study
- Enhancing competitiveness
- Establishing development
- Innovating business model
- Establishing operation strategies

- Development
- Marketing
- Globalization

[Business Proposal Conclusion]

- Global Biz Model
- Customization
- Customer Satisfaction
- Competitive Advantage

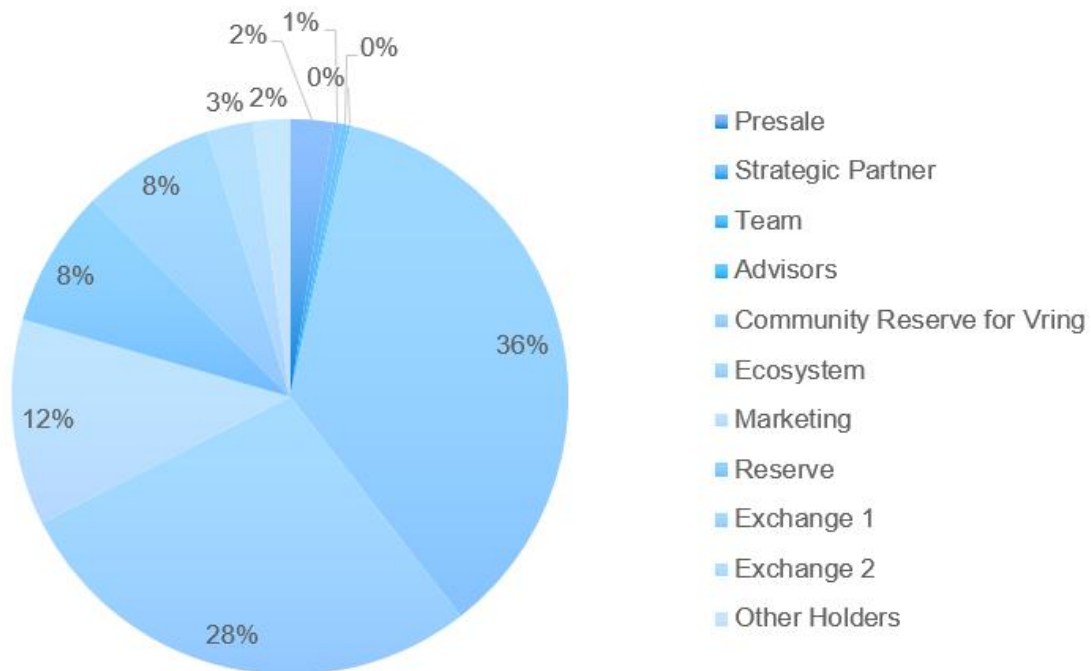
- Risk Management
- Promotion
- Negotiation
- Market Share

- Collaboration
- Management Strategy
- Development Strategy

- Understand the Customer

5. Token Composition and Circulation

The 2,500,000,000 VARC Tokens to be published consist of the following



Description	Amount	Ratio
Presale	62,195,398	2.49%
Strategic Partner	13,139,094	0.53%
Team	7,500,000	0.30%
Advisors	4,500,000	0.18%
Community Reserve for Vring	900,000,000	36.00%
Ecosystem	700,000,000	28.00%
Marketing	300,000,000	12.00%
Reserve	200,000,000	8.00%
Exchange 1	192,443,855	7.70%
Exchange 2	66,291,183	2.65%
Other Holders	53,930,469	2.16%
Total	2,500,000,000	100%

5. Token Composition and Circulation

Breakdowns of tokens used

Tokens circulated via the initial coin offering (ICO) are to be used entirely for the development and operation of the VAC Platform

1) 42% for development:

– For development purposes, 42 percent of the tokens are to be set aside. These will support the development of the main platform network, a public API and AI and SDK service solutions as well as the recruitment of the R&D personnel.

2) 35% for business operations:

–Part of the tokens raised through the ICO will be used to adopt other blockchain and coin technologies into the VARC Platform.

3) 23% for marketing:

– These tokens will be used to support the promotional events, advertising costs and the employment of advertising personnel in and outside Korea.

Benefits for token users

1) The DPoS-type (Tendermint-Cosmos) blockchain VARC Platform will provide, during the Dapp service phase, various benefits, including airdrops, proportional to the amounts of tokens possessed by users with the goal of promoting the ecosystem and supporting marketing efforts.



" Blockchain 3.0 Service For the Sharing Economy "

6. About the Team



Mike, Shin
CMO

ICO CROWD
Blockchain & CryptoCurrency Marketer



Je-min, Jung
CEO

A finance expert
Chief supervisor and funding manager
at a film studio



Michael Lee
Director/PM

Majored in psychology at Chung-Ang University.
CEO, Dongpyeong Tech Inc.
Developed a blockchain platform.
Experienced with policy projects



Jason, Jung
Dev. Director

Majored in computer science at USC LA
Online Department Director
CEO, Design J Inc.



SM, Lee
Dev. Director

Majored in mechanical engineering
at Soongsil University
CEO, Content Valley Inc.
Director of Research, Argonet Inc.



Wonseop Kim
Director Advisor

Majored in livestock industry
at Konkuk University
CEO, Real Size Inc.
CEO, Gold Balance Inc.



Bso Choi
Advisor

Majored in physics at
Seoul National University
PhD from KAIST
Director at Samsung Advanced
Institute of Technology



Simon Kim
Service Engineer

Majored in science education
at De La Salle University
Thomas Foods International Tamworth



Wonho, Seo
Service Engineer

Majored in management
at Sungkyul University
Worked in management support
department at UMI



En ah, Jung
Service Development

VARC Human Resources and
General Affairs Department.
On leave from Seoul Arts College
Coin box trading



Tae-sung, Han
Advisor



Taek-Yong, Kim
Advisor



Human Value Exchange Service Platform

7. Core Original Technologies

Technology



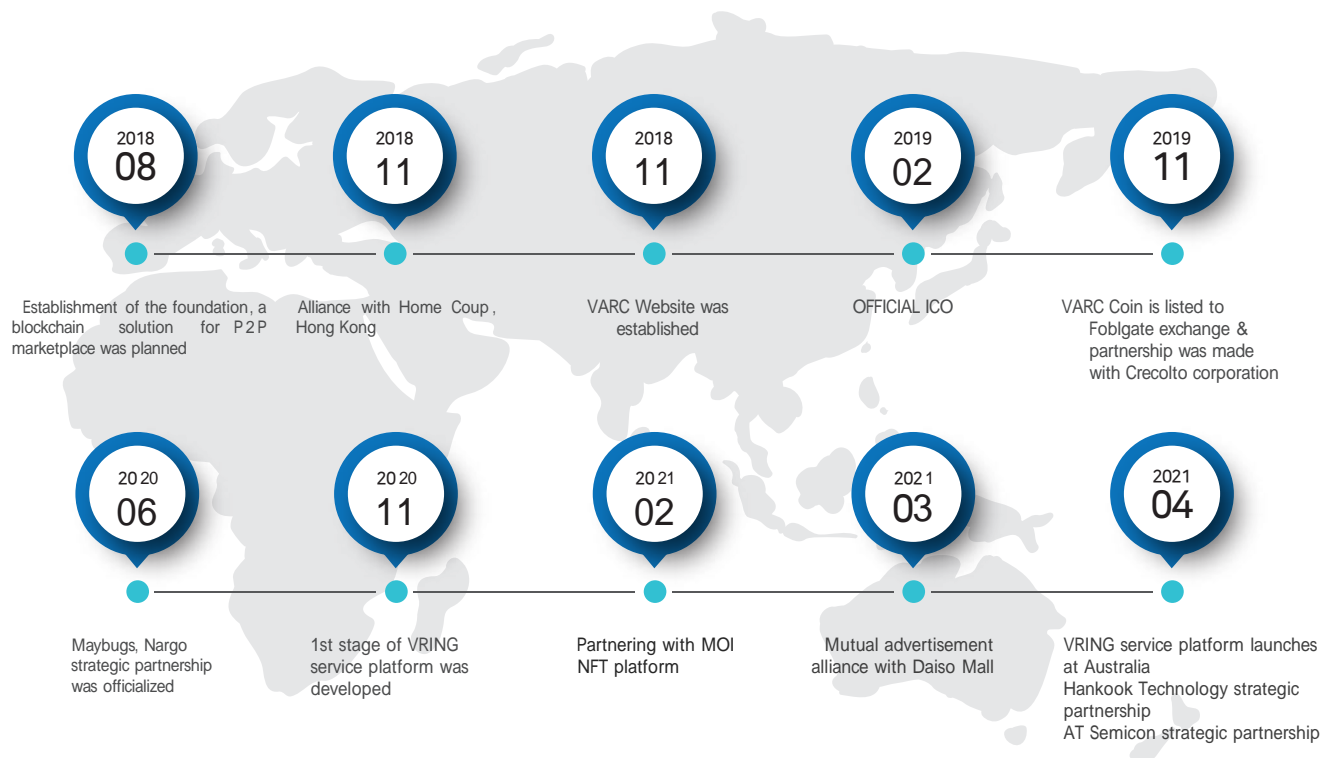
VARC IP(Intellectual Property) : Patents



- Big data and AI convergence for enhanced user experience (UX)
- Ethereum and EOS-based blockchain cryptocurrency
- Internet of Things (IoT) conversion
- Sharing economy platform service development
- Cloud-based network development and system architecture
- Real size display technology transcending display types and resolutions
- Image processing for next-generation image-based e-commerce, including:
 - An image-editing engine
 - An automatic thumbnail and compression technology
 - Encoding and decoding technology for real size service
- Watermarking and verification security technologies to protect copyrights to posted content
- 3D, VR and multidimensional media display
- Development and operation of systems and applications (B2B, B2C) for e-commerce
- Web applications (Java, C++, ASP, PHP, CGI and database-linked)
- Mobile application (Android, iOS)
- Database construction using servers like MS-SQL and Oracle
- Flexible and expandable platforms based on Windows, Linux and Unix
- Hardware for high-tech services (selfie cameras, AI mirrors, AI speakers, etc.)
- A broad array of design techniques, including flash animations, 3D works and computer graphics
- Video compressing/coding and music streaming services

8. Roadmap

" Blockchain 3.0 Service For the Sharing Economy "



Human Value Exchange Service Platform



Thank You!



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