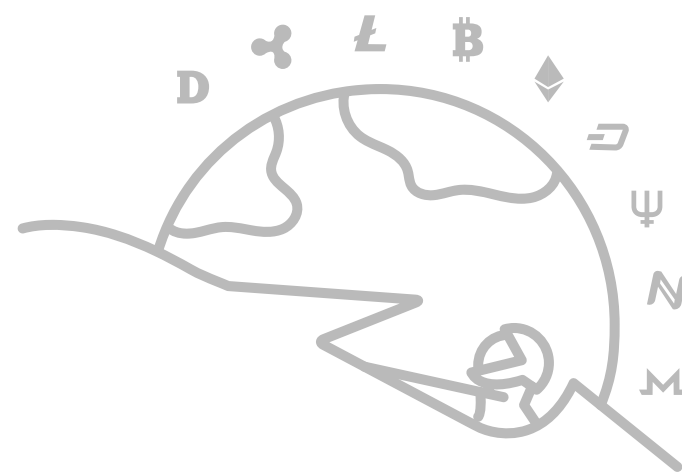


ARI 10⁹

a token
which keeps gaining value
even during a crypto winter

TOKENIZATION PROMISES HUGE RETURNS, BUT IT MIGHT ALSO BEAR TREMENDOUS RISKS



SELECTION

More coins are created every single day than Elon Musk memes. There is no way to know which token will increase in value over time.

There are many tokens out there, but few which are tied to a crypto business that makes money when currencies both rise and fall. Ours is. Therefore, our token will grow with us.

TEMPORARY PROFITS

We are tired of charts that look like a dead man's heart monitor. In most cases, the growth you see brings lots of joy, but three hours later comes a massive drop in value, and there's no way to close your position and keep all the profits.



GAINS ONLY COME IN THE GOOD TIMES

Moreover, your investment grows when we're in a bullish market. Finding one which allows you to maintain profits during the so-called crypto winter is extremely difficult.



SO, HOW CAN WE INCREASE VALUE WHILE LIMITING THE RISK?

A BUSINESS WITH TRACTION

Our token supports an existing business, which brings a 30-fold increase in sales y2y, and the prognoses show that we're just getting started.

REGULAR RETURN OF THE VALUE OF THE TOKEN



We have been delivering value since 2017, and today we simply have too much to lose to exit the market immediately following tokenization. Our roadmap stretches many years into the future, and effective execution will **continually increase the token's value**.



WE DON'T MIND IF WINTER IS COMING

Exchanging cryptocurrencies into fiat currencies is the core of our operations, which results in us **making profits regardless of whether BTC gains or loses**. Irrespective of whether we're in a crypto winter or crypto summer – people will always keep buying and selling currencies, hence using an exchange service.

A STABLE BUSINESS THAT CAME INTO BEING AS A RESPONSE TO THE NEEDS OF THE MARKET

BITCAN.PL Exchange service

The biggest and fastest-growing
BTC exchange service in Poland.

Cryptowidget

A system for fast BTC
purchases, which can be
implemented as part of
any website.

Crypto-FIAT gateway

Crypto-FIAT gateway for
crypto and non-crypto
projects that undergo
tokenization (Coming soon!)
In the last few weeks, we have
been working full steam
ahead on the Crypto-FIAT
gateway that will help users
buy tokens/coins of the
projects going through the
tokenization. This
more-than-needed service
will be released soon!

Cryptoterminal POS

Hardware and software which allows for
anonymous stationary BTC-PLN transactions.
Currently there are over 100 locations throughout
Poland where the service works based on the
affiliate model, which allows for rapid expansion.

Payment institution

Licensed for providing financial services,
including money transfers, managing
virtual wallets, acquiring and issuing
payment instruments.

ARI 10⁹
ecosystem

ARI10⁹ ECOSYSTEM

Our project became a reality in a similar way to many other business ventures throughout history. **The market required a solution, so we provided one.** The simple philosophy allows us to create a comprehensive portfolio of crypto services, which keeps on growing, like Bitcoin in a boom.

BITCAN.PL THE BTC EXCHANGE

Cryptocurrency exchange has one undeniable advantage - it's a stable business in this volatile market. **When crypto goes up, we make money. When it goes down, we make money.** The need to enter and exit the market in both cases is the same. Since 2017, our exchange office has made life easier for those who want to buy or sell bitcoin quickly.



BITCOIN WIDGET FAST AND ANONYMOUS TRANSACTIONS

We created our Widget for those who needed to make **crypto transactions quickly and anonymously.** This solution does not require any registration or identity verification. You buy BTC directly from the news service you use every day.

We share the profits with the publishers of the sites where our Widgets are placed, so we scale the business at virtually no cost and achieve rapid growth.

We are everywhere you need.



A PAYMENT INSTITUTION

A payment license is a must-have in the crypto business - and we've got it. In the EU, **a payment license is key to the success of a crypto business.** And this is the case in our capital group. We have a company which is a licensed payment services provider, including money transfers, virtual wallets, as well as acquiring and issuing payment instruments.



We make life easier because we **bring together many forms of payment in one place.** In addition, such a **wide range of services** gives us a guarantee of **greater market coverage.**

CRYPTOTERMINAL – STATIONARY CASH TRANSACTIONS

Our customers want to buy Bitcoin online, hassle-free, but they also want to exchange it for cash which they can put straight in their pockets. That's why we created Cryptoterminals – a hardware and software solution which operates a brick-and-mortar BTC exchange.

Together with our partners, we have opened over 100 stationary locations. Moreover, our partners trusted our product so much that they began to launch their businesses based on the **affiliate program for our terminals.**

There is still plenty of market space in every country.



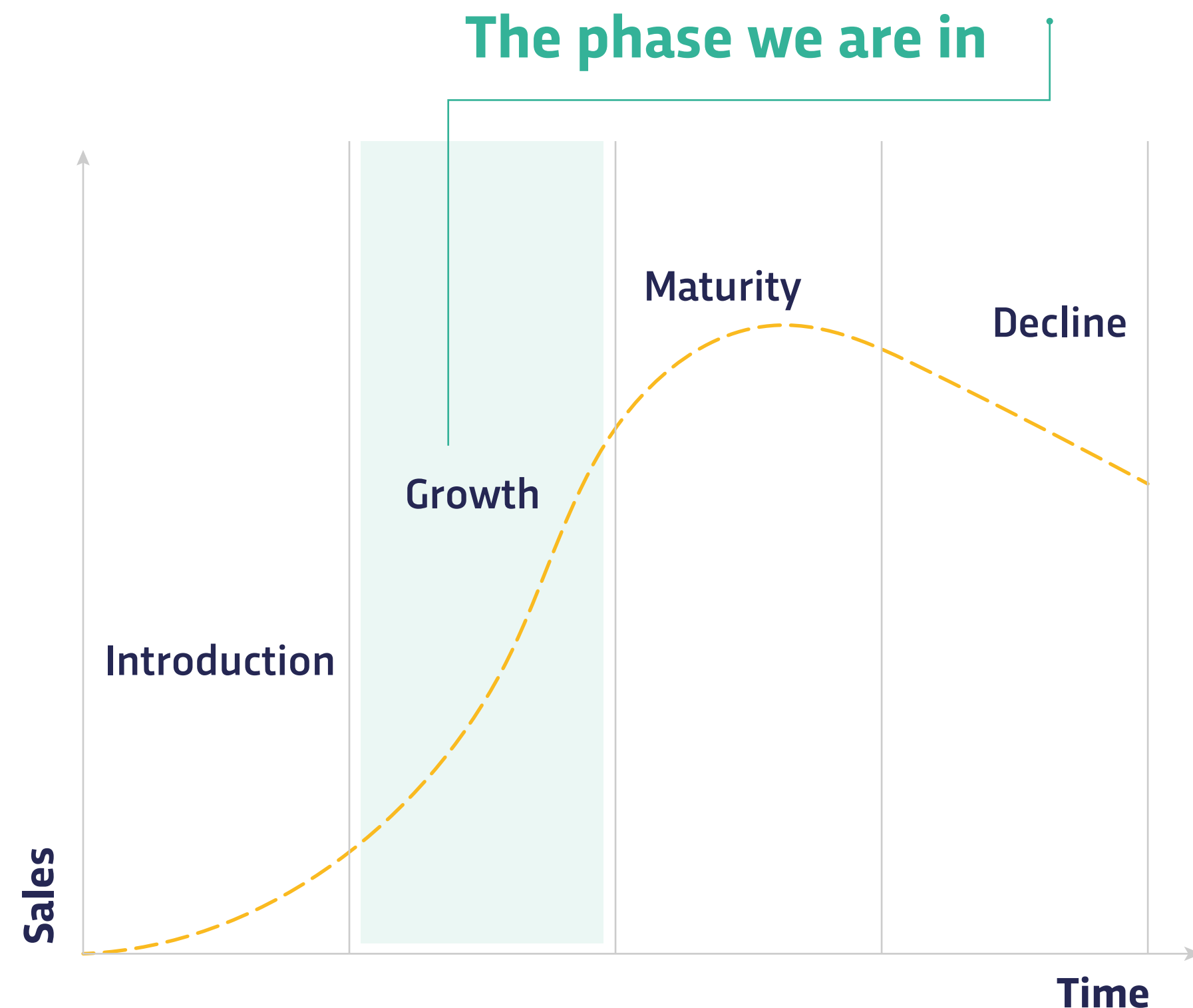
LITPAY ID

The most recent product we have created is Litpay ID, which is **a system for verifying user identity.** External systems for identity verification are too difficult, so we had to create our own. Our system gives us **complete control over all of the data which the user discloses.** This means that we don't need any external providers.



BUT WAIT. ALL THESE SERVICES ALREADY EXIST.

There is indeed a lot of competition on the market, but there is still plenty of room, mainly due to the current development phase.



Blockchain is merely entering the growth phase, and this means that **years of prosperity are still ahead of us.** Aside from favorable market conditions, we also have a few aces up our sleeves.

In theory, changing cryptocurrencies into fiats is made possible by many competing applications, but those applications do not address many of these areas that we focus on. Indeed, **none of them do it as well as we do.**

SO... WHERE'S OUR COMPETITIVE ADVANTAGE?

B2B CONTINUES TO BE NEGLECTED

A business that wants to buy cryptocurrencies expects much more than just the ability to make the purchase. Companies want to buy crypto, put it on their books and keep a record of the entire process to satisfy the requirements of their compliance departments. Simply put, when buying cryptocurrencies, **a business has to have an entire legal and accounting environment around the transaction.** And as one of only a very few exchange services, **we provide** them with **such an environment.**

2 COMPLEMENTARY POSITION TOWARDS CRYPTOCURRENCY EXCHANGES

Most cryptocurrency exchanges allow for the conversion of crypto into fiats, but this is not their core business. Exchange platforms make money on trading. Traditional currency payments are merely a troublesome issue from their perspective.

Trusted intermediaries with knowledge of the legal aspects in different locations are crucial, and that's where we come into play.

FAST SUPPORT AND THE POSSIBILITY OF CONTACTING US DIRECTLY

If you're running a business, it is easier to get someone to answer your prayers than to get support from most cryptocurrency exchanges. **We solve even unconventional problems on the same day.**

4 WHAT ABOUT REVOLUT & BINANCE?

In theory, a business can use Revolut or Binance, but in practice, they don't.

It seems **Revolut doesn't want business customers**, and most traditional **businesses don't want to speak to Binance** at all because they can't even locate their HQ.

5 REAL VOLUME

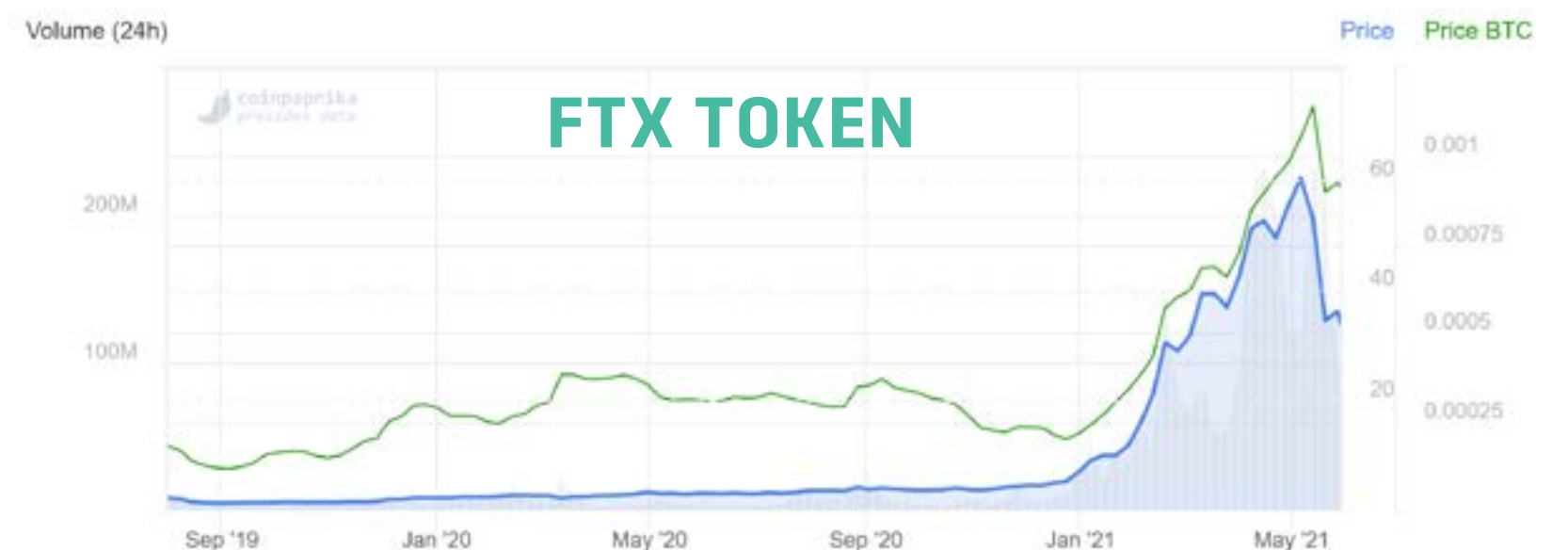
Compared to international exchanges, our turnover may seem minor. But if you look closer, the list of advantages turns in our favor.

First of all, **we show all incoming and outgoing payments**, and 80% of their traffic is generated by bots. Secondly, **we are the largest online exchange company in Poland**, and Poland is a leader in CEE. Thirdly, we are recording a **30-fold increase in sales y2y**. Fourth, **actual demand from real people** exists for each of our products - let's be frank, this is something of an anomaly in the crypto world.

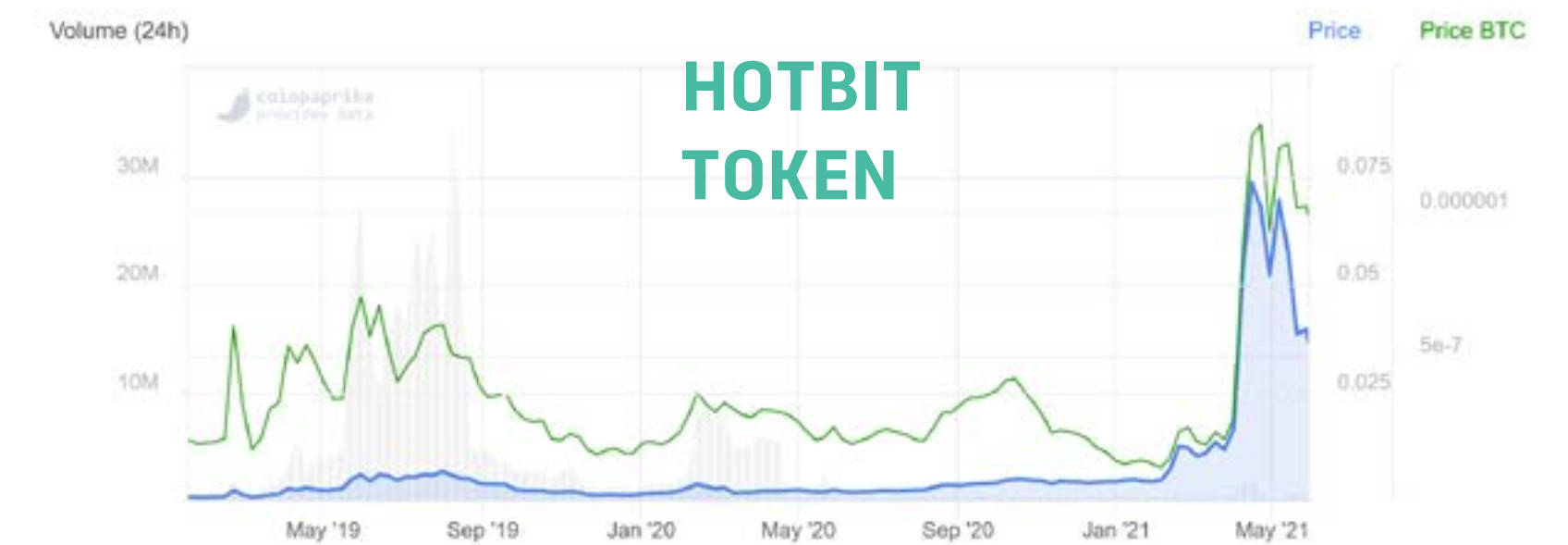
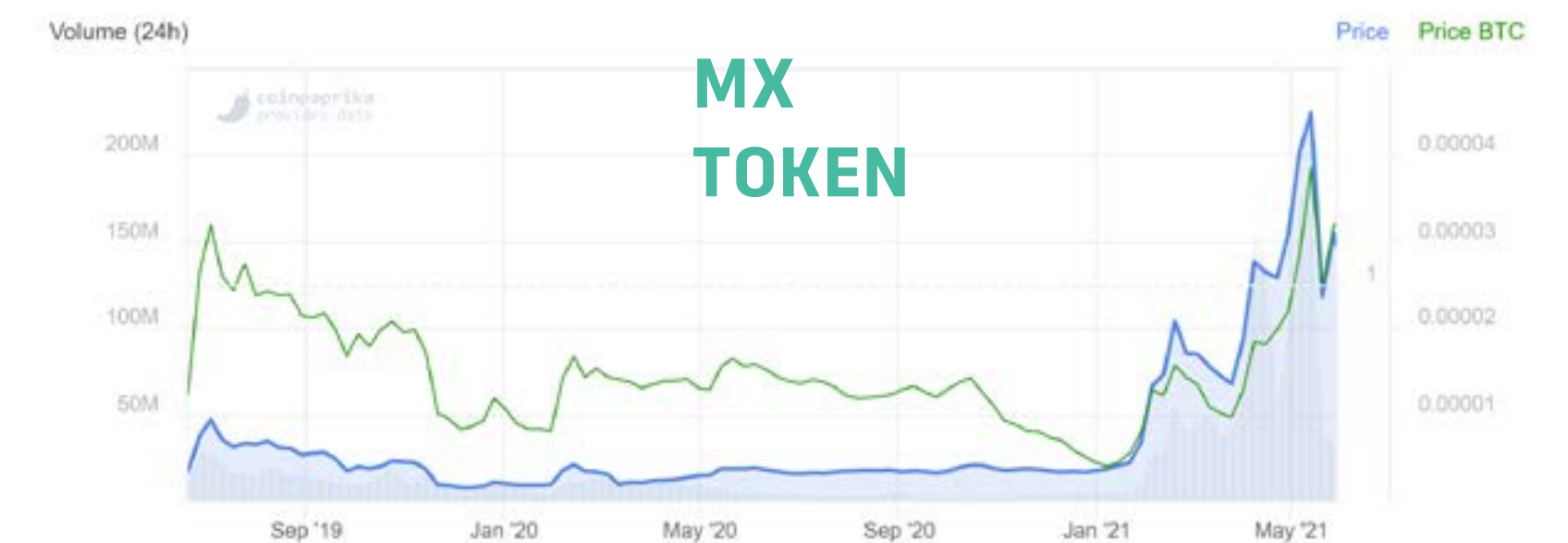
TOKENIZATION

The tokenomy we apply is a compilation of all of the validated mechanisms used in exchange platform tokens. Looking at the first ICO bubble in 2017, we can say that **this is the only method that works every time.**

JUST LOOK AT THE FOLLOWING CHARTS:



We are aware that the previous charts refer to global giants, but these mechanisms also work for smaller projects:



Hence, we have the basis for arguing that **it should be similar in our case as well.**

TOKEN APPLICATION

Most of all, profit gains on a token result from its **broad application within the issuer's ecosystem.**

Within the environment that we already have, it will be used broadly.

Most of the projects want money to create something; we already have a product so we can use the token right away. **Since the coin is being implemented within an existing business, we can ensure that following the listing it will be used as:**

- Access to a premium account and many new value-added services
- One of the payment methods within our platform
- A way to lower commissions
- A way to lower miner fees
- Loyalty and affiliate programs

Next come features such as: ◦

- Cashback
- Staking
- Bonuses for users of the DCA program

3 PHASES OF ADOPTION:

1

1. YOU CAN SMOOTHLY CHANGE ARI10 INTO FIATs.

Implementation of the token using the Bitcan exchange service will make it immediately possible to exchange it into FIATs. Anyone who's bought coins on DEXs knows how long and costly the process of converting a coin into FIAT is.

3

WITH AN ARI10 TOKEN YOU CAN PAY JUST LIKE YOU CAN WITH BITCOIN NOW.

The last phase is implementing the coin within the payment gate, which will make it available for use in daily shopping, for which there will be additional cashback.

2

THE ARI10 TOKEN WILL BECOME AVAILABLE THROUGH THE WIDGET, AND IT WILL BE PROCESSED WITHOUT REGISTERING OR VALIDATING THE ACCOUNT.

The token will be available for purchase in all our widgets which will give us exposure to many new investors.

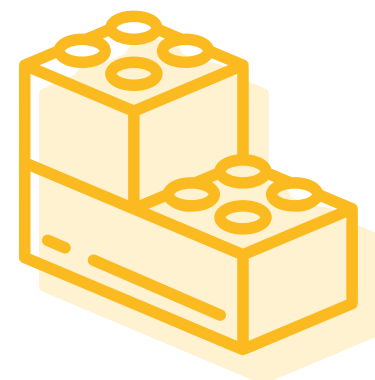
Remember, **we are the only ones with a product like our widget.**

BUY BACK AND BURN

STAKING MODEL:

For our hodlers, we are launching a staking program, which will bring them **recurring benefits**.

But that's not all. Participants in the program **will also receive**:



1. Additional discounts on our services, including commissions and miner fees.
2. Privileged access to community and events.
3. Higher rewards from affiliate programs.

The current ARI10⁹ ecosystem includes several companies operating within a single capital group. Each of these entities will be obliged to use the coin and, as a result, to buy it off the market and burn Ari10 tokens. Companies financially related to the issuer do not take part in the seed, private and public rounds of funding so it will decrease the supply of Ari10 tokens and, as a result, create market demand. **We will do the buy back and burn till we get to the 25% of total supply.**

This has allowed us to create an internal ecosystem where **the number of coins in the market will decrease over time**. This means that **the more patient you are, the more you will gain**.

Moreover, circulation of the coin – in the form of additional bonuses – will also be implemented among our widget and Cryptoterminal partners, **which will increase the number of entities using the coin to several dozen**.

GOVERNANCE



We are committed to engaging our community; therefore, our plans include launching a **platform that will allow our hodlers to vote for**:

- ⊕ new features
- ⊕ new coins
- ⊕ charities which the company supports

HOW MUCH ARE WE GOING TO RAISE?

	FUNDING	TOKEN SUPPLY	TOKEN PRICE
SEED (sold)	\$158.400,00	13 200 000	\$0,012 per token
PRIVATE SALE (sold)	\$1.716.000,00	132 000 000	\$0,013 per token
PUBLIC SALE (sold)	\$528.000,00	35 200 000	\$0,015 per token
TOTAL FUNDING	\$2.402.400,00	180 400 000 (20,5% of total token supply)	

Hard Cap 2 402 400 USD, which gives Initial Market Cap 567 600



**WHOEVER JOINS
EARLIEST
GAINS THE MOST**

Allocation		% of Total Supply	TGE %	Total Supply	Initial Circulating Supply	Vesting
Seed		1,50%	10,00%	13.200.000,00	1.320.000,00	15m daily linear
Private		15,00%	10,00%	132.000.000,00	13.200.000,00	15m daily linear
Public		4,00%	10,00%	35.200.000,00	3.520.000,00	12m daily linear
Marketing		5,00%	10,00%	44.000.000,00	4.400.000,00	15m daily linear
Liquidity		7,00%	25,00%	61.600.000,00	15.400.000,00	3m daily linear
Airdrop		2,00%	0,00%	17.600.000,00	0,00	TBD
Airdrop Weekly		1,50%	0,00%	13.200.000,00	0,00	6m cliff, 10% per 1m
Team		14,00%	0,00%	123.200.000,00	0,00	1y cliff, 10% per 1m
Advisors		5,00%	0,00%	44.000.000,00	0,00	6m cliff, 20% per 3m
Community		9,00%	0,00%	79.200.000,00	0,00	2m cliff, 36m daily
Education (Foundation)		4,00%	0,00%	35.200.000,00	0,00	2m cliff, 36m daily
Development		6,50%	0,00%	57.200.000,00	0,00	1y cliff, 10% per 1m
Ecosystem Funds (Partners)		6,00%	0,00%	52.800.000,00	0,00	1m cliff, 5% per 1m
Staking Rewards		13,50%	0,00%	118.800.000,00	0,00	20m daily linear
Strategic Partnerships		6,00%	0,00%	52.800.000,00	0,00	2m cliff, 5% per 1m
Total		100%		880.000.000,00	37.840.000,00	

PRIVATE SALE

Ari10⁹ is open to long-term strategic investment (above 25 000 USD per investor).

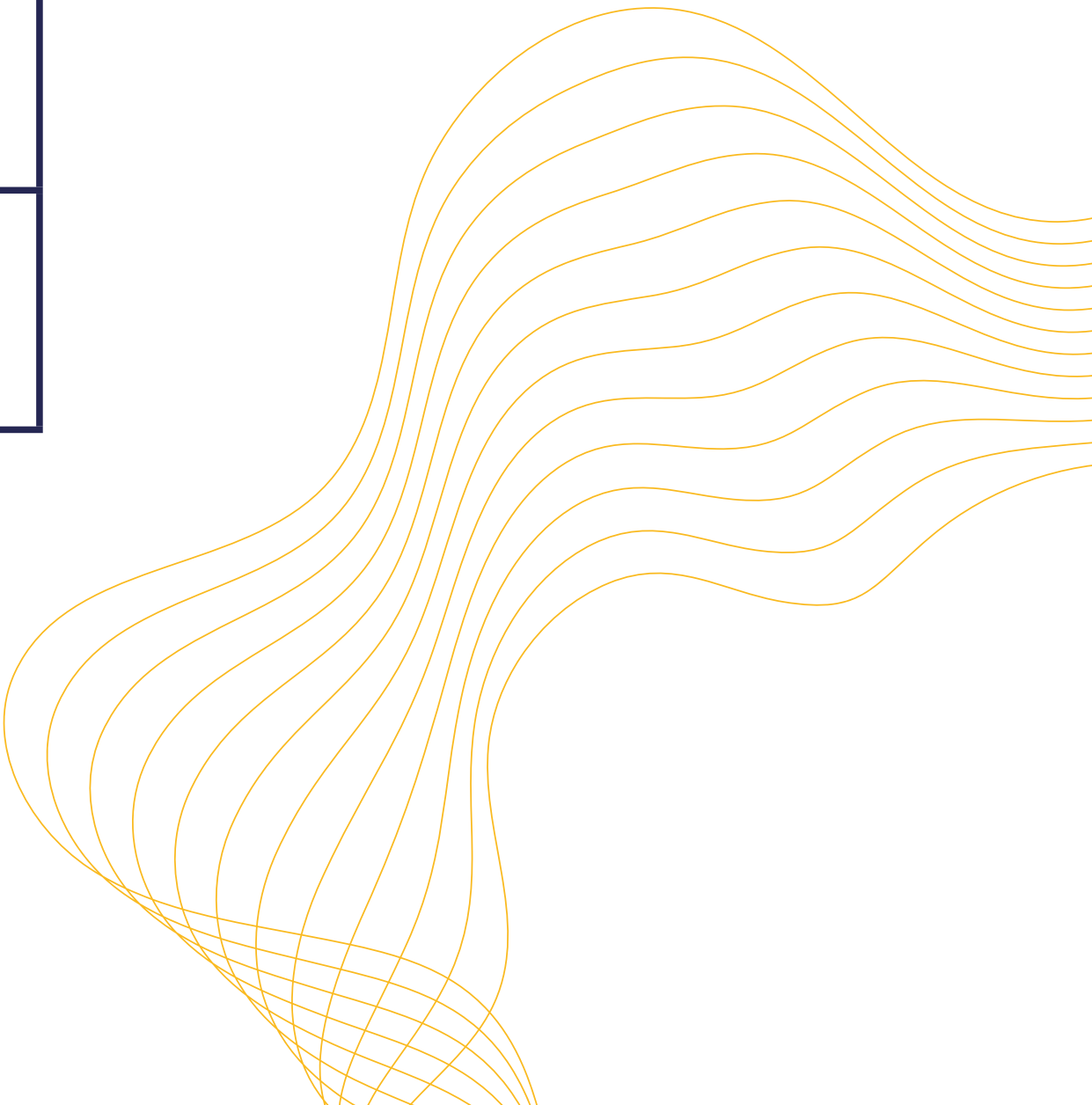
For both sides, Ari10⁹ and the strategic investors, the vital part of such cooperation is the security of the whole project. That is why the vesting, as stated below, includes timing that guarantees the stability and further development of our project.

10% TGE

I STAGE	II STAGE	III STAGE
up to 25 000 USD	25 000 -75 000 USD	> 75 000 USD
15m daily linear	12m daily linear	5m daily linear

The end of the first stage is the beginning of the second one, etc.

Longer vesting for private investors guarantees higher stability!





As per the current stage of development of our business, we intend to raise a relatively low amount.

Although we have decided to create a model in which **we hold 79.5% of the coin and release it at a much slower pace than the token sale coins, we will be obliged to deliver full value to carry out our business plans. This will allow us to maintain the value of the tokens over time.**



CAN THE VALUE OF THE TOKEN RISE STEADILY?



Usually, though, it only grows for a short period. We have other plans.

OUR TOKEN WILL GROW QUICKER THAN YOU EXPECT.

All this results from our roadmap, which will provide for further development of AR10⁹, and increase the value of our token as a result.

We begin building using existing and validated technology, with our arbitrary engine at the core, which facilitates buying and selling cryptocurrencies. **The new version of the engine** was implemented in the second half of 2020, and since then, it has been constantly tested and improved. We currently know that our “heart” **is robust, healthy, and can serve a continually growing ecosystem of products.**

ROADMAP

PAST

Q3 2017

BITCAN v1

Initiated MVP of the exchange offering fast payments and a BTC wallet.

Q1 2018

BITCAN v2

Updated version of the Bitcan.pl exchange, redesigned UX, managing wallets, ATM service.

Q3 2019

Payment institution

Bitcan is acquired by a company licensed to offer payment services, including money transfers, managing virtual wallets, as well as acquiring and issuing payment instruments.

Q4 2019

Wallet BTC

Implementation of proprietary BTC wallets; strengthening of the exchange's position on the Polish market.

Q1 2020

Widget (Purchase, PL)

Quick BTC purchase on external partners' websites. No need to register an account.

Currently the widget is used by 46 sites (including Coinpaprika and Bitcoin.pl).

Partner websites are visited by over 3M UU monthly.

Q2 2020

Cryptoterminal

Hardware and software which allows for anonymous stationary cash BTC-PLN transactions.

Currently there are over 100 locations throughout Poland. The service works in an affiliate model, which allows for further rapid expansion.

Q3 2020

ARI10 Group

Dividing operations into specialized product-based companies.

Implementation of a model for decentralized management based on the needs of particular products.

ARI10⁹ is created as the mother brand associating all of our products.

Arbitrary engine

A completely rebuilt system allows users to download the best offers from cooperating exchanges. Securing solvency in case of increased traffic and competing rates.

Q4 2020

LitpayID

Implementation of our own system for validation of user identity. Subsequent integration with the eDO app published by the Polish State Securities Printing House made the process as safe as possible.

ROADMAP

PAST

Q4.2021

ARI10 Token listing

Staking program

Earn money on your ARI10 token from the moment of listing

DCA (Dollar cost averaging)

Add your credit card and automate your systematic crypto investments

New coins and wallets (BNB, BUSD, UST)

Broadening of the offer of available coins.

Q1.2022

Migration of products under the ARI10 brand

Rebranding of all Ari10 crypto products.

Widget (Selling)

The Widget will allow for selling with cash collection at a particular location (in cooperation with Cryptoterminal).

1st Token Burn



WE
ARE
HERE

ROADMAP

PRESENT

Dominating position in the market for exchange services in Poland:

Bitcan

more than 100 000 business and individual clients.

Bitcoin Widget

used by 46 sites. Partner websites are visited by over 3M UU monthly.

Cryptoterminal

over 100 stationary offices in Poland.

- ⌘ Increased revenues by 500% Q2Q
- ⌘ ROE > 180%
- ⌘ C/i = 63%
- ⌘ A growing number of satisfied customers NPS > 40

A tried and tested business model allowing for organic growth.

International payment methods integrated with their own payment institution.

Internal verification and scoring system.

ROADMAP

FUTURE

Q2.2022

ARI10.APP

All features to date in a single mobile app on App Store and Google Play.

ARI10 Crypto-FIAT Gateway

Crypto-FIAT gateway for crypto and non-crypto projects that undergo tokenization

Cryptovoucher

BTC vouchers which can be used to top up a wallet just like you can top up a prepaid SIM card. Vouchers will be made available at large retail networks.

Apple Pay + G-Pay

Apart from cards, Blik and Paybylinks. New and simple methods of payment accepted internationally.

MetaMask Integration

The Integration of the MetaMask Wallet with the Bitcan Exchange will not only allow you to buy or sell, but also reduce commissions!

Q1 Token Burn

Quarterly token burn reduces circulating supply of ARI10 tokens!

1st & 2nd CEX Listing

The first two listings of the ARI10 token on CEXs provide more trading opportunities and allow the company to expand internationally!

New Token Panel

Clear passive income. The new token panel will make managing ARI10 tokens even easier!

New Staking Program

This innovative program gives the community 4 new staking tiers, massive airdrops and access to exclusive whales' clubs.



Q3 2022

API for open banking

Gate and crypto wallets for customers of financial institutions.

Cryptocurrency payment gate

Enabling cryptocurrency payments for e-commerce.

Expansion into CEE markets

Q4 2022

Coin bridge

Possibility of exit from any coin into FIAT.

Own ATMs, out-of-bank cash management

Broadening of the Cryptoterminal Partner offer sharing our ATMs with them.

2023

EMI License

Digital money license, or perhaps even a banking license.

**WE AIM TO CREATE
A CRYPTO BANK THAT
WILL RESPOND TO THE
CURRENT NEEDS OF THE
MARKET.**

WHY SHOULD YOU JOIN US?

- ✦ We exceed the minimum legal / AML requirements
- ✦ We design legal solutions compliant with the MICA directive
- ✦ We were the first on the market to introduce the KYC procedure with the Polish state company PWPW, and today, we have the safest identity - eDO app-verification method, which uses digital identity
- ✦ We are a leader in exchange comparison engines
- ✦ We have a proprietary identity verification system - LitpayID

WE CONSTANTLY ATTRACT STREAMS OF NEW USERS

- ✦ We are supported by industry portals, which allow us to build brand awareness
- ✦ We are building an educational platform, which helps new users to take their first steps in the world of cryptocurrencies while binding them to our brand
- ✦ We are creating a model which benefits users in terms of learning
- ✦ We launched a foundation which helps victims of online fraud and teaches people how to invest safely

People register on platforms that are known and recommended by other users, and there are many investors still to enter this market, which will make us ready for every bubble.

AND WE DELIVER!

TEAM

MANAGEMENT & FOUNDERS

Mateusz Kara

CO-FOUNDER
& CEO 

Blockchain Lawyer engaged in many fintech and blockchain projects. Blockchain law university lecturer, successful investor and advisor in many businesses both crypto- and non-crypto-related.



Jakub Kiczko

CO-FOUNDER AND
CHIEF INFORMATION
& SECURITY OFFICER/
HEAD OF TECHNOLOGY 

Cryptocurrency and blockchain technology enthusiast. Head of the technical backend and IT infrastructure and processes. Founder of automater.com.



Rafał Sobków

CO-FOUNDER
& BOARD MEMBER 



Janusz Zieliński

CO-FOUNDER
CRYPTOTERMINAL
PRODUCT OWNER 

Advisor and business developer in blockchain-based projects, journalist and editor for crypto-related news services and magazines. Organizer of crypto community events and crypto-security training. PR Director at Gamerhash. Product owner of the Ari10 Cryptoterminal.



Piotr Bień

CO-FOUNDER 

Co-founder of numerous Polish Bitcoin-related organizations and institutions. Former Binance Angel. A huge fan of cryptocurrency, blockchain, and open banking.



Łukasz Braciszewski

CO-FOUNDER 

Former System Admin at Grey Wizard and core team member of Coinpaprika. He has vast technical experience and extensive managerial skills from working on countless innovative IT projects. Blockchain expert with a global network of contacts in this fast-developing industry.



Artur Pszczółkowski

CO-FOUNDER
& BOARD MEMBER 

CMO at Gamerhash. Has a broad international & corporate background (over 15 years of experience), as well as vast expertise in planning & carrying out global online activities. Founder of the Swiss-Polish Blockchain Association & the Polish Blockchain Chamber. Member of the CryptoValley Association & the London Blockchain Foundation. Alumnus of the Oxford Blockchain Strategy Program.



Robert Geruszczak

COO 

More than 20 years of experience in sales & marketing, incl. corporations like Apple or RCI. Responsible for Business Development in Mobile Experts, RTB House or Coinfirm. CEO of appMotion.



MARKETING & PRODUCT

TEAM

Jacek Kubiak

CRYPTOWIDGET PRODUCT
OWNER 

Since 2017 he has been interested in blockchain, cryptocurrency, and Lightning Network payments. Editor in Chief of “I Love Crypto” and university lecturer in the field of blockchain and cryptocurrency.



Anna Kalinowska

UX/UI DESIGNER 

Engaged in all product projects for all ARI10⁹ brands. Responsible for designing reliable and seamless client journeys within products.



Grzegorz Wojtyniak

TOKEN PRODUCT
OWNER 

Over eight years of experience in the cryptocurrency market. Both as an active trader and investor. At ARI10, he is responsible for everything that is connected to our Ari10 token such as strategy, tocenomics or partnerships. He also leads the telegram team and represents our company all over the world.



TEAM

MARKETING & PROJECT MANAGEMENT

Janusz Zieliński

CRYPTOTERMINAL
PRODUCT OWNER 

Advisor and business developer in blockchain-based projects, journalist and editor for crypto-related news services and magazines. Organizer of crypto community events and crypto-security training. PR Director at Gamerhash.



Karol Stadnik

CONTENT MANAGER 

Graduated in journalism, advertising and promotion. Karol has nearly 12 years of experience in copywriting. Almost five years of active participation in the cryptocurrency and blockchain market. He has been involved in marketing in several projects: BelnCrypto, among others.



Michał Kuderczak

VIDEO CONTENT
SPECIALIST

Over nine years of experience in the film industry. At ARI10 he is responsible for widely understood video content and pictures. He creates, realizes and produces – that three words describing Michael's activities. Experienced cinematographer and film editor proven by many years of work.



IT & BLOCKCHAIN



Jakub Kiczko

CHIEF INFORMATION
AND SECURITY OFFICE/
HEAD OF TECHNOLOGY 

Co-founder of ARI10⁹. Cryptocurrency
and blockchain technology enthusiast.
Head of the technical backend and IT
infrastructure and processes.

Kamil Jamróż

BLOCKCHAIN CONSULTANT 

Systems architect with over a decade
of practical experience. In 2017
he was a lead architect for the
second-biggest Polish crypto
exchange AbuCoins. In 2019 he built
a revolutionary DLT system for the
GBP 250m UK startup Nodal Labs.



Daniel Kleszcz

BACKEND DEVELOPER 

Mateusz Winicki

BACKEND DEVELOPER 

Łukasz Stankiewicz

FRONTEND DEVELOPER 

Dominik Opyd

FULL STACK DEVELOPER

TEAM

LEGAL & COMPLIANCE



Marta Wojciechowska

HEAD OF LEGAL AND
COMPLIANCE DEPARTMENT 

Operates across fintech companies. Expert in payment
services, AML, and data protection. Provides ongoing
legal advice, offering practical solutions and assistance
in navigating legal, regulatory, and commercial
challenges.

Adam Radomski

AML OFFICER

At ARI10, he is responsible for
the monitoring of suspicious
transactions and cooperation
with law enforcement authorities.



Anna Kopeć

TEAM
LEADER AML 

AML Officer with many years of experience in financial
institutions and payment security. Responsible for
monitoring suspicious transactions and partners'
accounts against the risk of money laundering.



TEAM

OPERATIONS



Mateusz Bartoszewicz

PRODUCT OPERATIONS
MANAGER 

Blockchain and cryptocurrency enthusiast since 2019. He mainly takes care of process development and effective communication between departments within the organization. Also responsible for finding risks, removing them and doing everything needed to provide seamless work for the company.

Marcin Gronek

FINANCIAL OPERATIONS
SPECIALIST

He takes care of the whole office (legal, accounting, technical, and organizational needs) so that all the people working at Ari10 (including those working remotely) feel comfortable and cared for.



Adrian Kozłowski

JUNIOR OPERATIONS
SPECIALIST

Active trader, mining crypto for over 5 years, loves to work with data.



TEAM

CUSTOMER CARE

Joanna Pałkowska

TEAM LEADER 

An expert with over 10 years of experience in building strategies and managing customer service teams. Building relationships with clients and increasing their satisfaction is her area of expertise.



Marta Jackowska

CUSTOMER CARE
TEAM LEADER 

Marta has co-created customer care standards, procedures, and processes. Strongly driven by effective communication, focused on clients' needs without losing sight of the company's goals.



Michał Gradoń

CRYPTOTERMINAL JUNIOR
ACCOUNT EXECUTIVE

More than 10 years in the travel industry in various positions in different countries gave a great experience in working with Customer Service. Fascinated by the opportunities offered by blockchain technology and cryptocurrencies. In Ari10, he can combine his experience in working with people with his interest.

Monika Kaczmarek

CUSTOMER EXPERIENCE
SPECIALIST

Ongoing support of the company's contractors via phone, email and chat. Builds long-term relationships with users while maintaining the highest quality of service.



Agata Urbaniak

CUSTOMER EXPERIENCE
SPECIALIST

Handling inquiries and notifications by phone / chat / email. Customer support in accordance with the company's procedures and good practices. Support in transactions and verifications surveillance. She loves spending her free time watching trashy reality tv shows.



Julita Gagajewska

CUSTOMER
EXPERIENCE SPECIALIST

Customer Experience Specialist with a client-centered approach, responsible for identifying customer needs and taking proactive steps to maintain positive experiences.



ADMINISTRATION & HR TEAM

TEAM

Agata Szaśiadek

HR BUSINESS PARTNER 

More than 10 years of professional experience in Employer Branding, Recruitment, Career Development, Benefits, and Corporate Social Responsibility. She regularly shares her knowledge by writing articles, organizing webinars, and speaking at various HR events.

Responsible for developing and implementing human resource strategies.



Emilia Binaś

OFFICE MANAGER

Over 10 years of professional experience in optimization and management of administrative processes in companies. Specialization in Banking / Marketing of financial services and savoir vivre in diplomacy. Dynamic and pragmatic with a high sense of responsibility.



Katarzyna Majewska

OFFICE & HR
ASSISTANT

She handles the daily administrative and HR duties and is also involved in recruiting new employees.

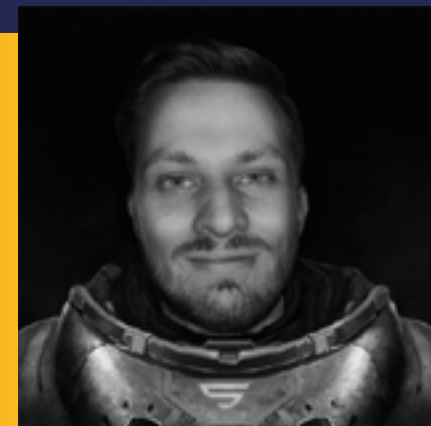


ADVISORS

Wojciech Gruszka (aka PanParagraf)

CEO OF STARTERRA.IO [in](#)

Experienced lawyer and blockchain projects advisor. Wojciech has been successfully advising various fintech organisations. He is known to a wider audience for his Twitter profile based on extensive tokenomics analysis.



Alex Strześniewski

FOUNDER & CEO OF
ANGELBLOCK [in](#)

An active advisor and investor in numerous crypto and FinTech projects. He has focused on crypto and crypto-based startups for the last 6+ years. He has years of management and operations experience and has helped companies navigate the ever-changing regulatory landscape.

Gordon Breckenridge

CO-FOUNDER
OF SIGMADEX [in](#)

Skilled leader proven in global scale projects, communicator, and facilitator. Co-founder of Sigmadex, and experienced senior certified management consultant. Graduate of the Oxford Blockchain Strategy Programme, currently enrolled in the Cambridge Startup Funding Programme. Brings a global perspective to projects, and ensures their constant alignment with goals and objectives.



Michał Grzybowski

FOUNDER OF BEYOND.PL [in](#)

(1980) Founder, geek, entrepreneur, book author & public speaker. Founder of the largest data center in Poland - Beyond.pl, as well as co-founder and investor in high-tech ventures: CoinPaprika.com, Gamerhash.com and GoldenSubmarine. Oxford Blockchain Strategy Programme alumni (2018).





Max Chrost in

PARTNER AT
KEYCHAINX PRO

He co-founded a leading company in the market in the field of lost crypto wallets called KeychainX PRO. Since 2017 they have recovered hundreds of wallets for individual clients.



Yasir Qayam

BLOCKCHAIN
ADVISOR in

Project management and product development expert. For a number of years was reviewing whitepapers, ICOs, teams and technology proposals of various projects. He is constantly helping investors to gain a better understanding of the projects and to make good investment decisions. He graduated from

Karol Stańczak

CRYPTO & BLOCKCHAIN
ADVOCATE in

Former Crypto.com and Binance employee. IGBiNT's Founding Committee Member. Angel investor. Crypto advocate since 2013. #Marketing and #Community passionate by heart. Autodidact.



Rafał Kittel

COUNTRY MANAGER AT PAYSAFE
& ADVISOR IN FINTECH STARTUPS in

Entrepreneur, co-investor of Fintech companies and advisor in startups. Expert with many years' experience in the e-money business. Former Management Board Representative for European Affairs at the Polish Chamber of Commerce (focusing on e-commerce). Experience in introducing companies into the Polish market (incl. paysafecard, a worldwide market leader in pre-paid payment methods). Country Manager at Paysafe, a listed company on the NYSE since March 2021.

Kamil Koziel

FOUNDER
OF PREZART in

A recognized expert in fields of storytelling, pitching and behavioral economics. He helped dozens of startups in funding rounds. He has worked with fintech, crypto and IT companies.



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